

Our focus is to strategize, prioritize, and execute Operational Excellence (OPEX) by driving customer loyalty, eliminating process waste, and adding EBITDA to your bottom line.

What is Operational Excellence?

An OPEX focus drives processes to be:

- 1) Centered on the customer.**
- 2) Streamlined and efficient.**
- 3) Standardized to deliver value.**

OPEX is a means to ensure customer and business expectations are being met on an on-going basis by continuously measuring, delivering, and improving value. To accomplish this goal, your workforce drives the flow of value to the customer.

How can we help your organization?

We are process improvement experts with a deep background in the Lean Six Sigma (LSS) approach. Our executives have hands-on expertise with Fortune 500 companies that have generated over \$150M in EBITDA improvements. By using a proven methodology, we define, prioritize, and address the biggest pain points. We develop your team to translate this approach to solve new problems.

What are the various services we offer?

- 1) Developing an OPEX strategy.**
- 2) Developing metrics for success.**
- 3) Process optimization.**
- 4) Team & workforce development.**
- 5) Restructuring & layout optimization.**
- 6) Standardizing centers of excellence.**

In addition, we offer a 1-day, high-level, hands on Lean Six Sigma Champion workshop for groups new to LSS.

Why should you contact our team of experts? Fast, sustainable solutions is our approach to OPEX. Sometimes, business leaders are too absorbed in running day-to-day operations that it's difficult to clearly identify the "pain points". Their focus is on maximizing results from their team. A new set of eyes with an independent perspective can help. We'll work beside your team to disrupt the status-quo with a "let's start fresh" methodology.

