

Our focus is to strategize, prioritize, and execute Operational Excellence (OPEX) by driving customer loyalty, eliminating process waste, and adding EBITDA to your bottom line.

### What is Operational Excellence?

An OPEX focus drives processes to be:

- 1) Centered on the customer.**
- 2) Streamlined and efficient.**
- 3) Standardized to deliver value.**

OPEX is a means to ensure customer and business expectations are being met on an on-going basis by continuously measuring, delivering, and improving value. To accomplish this goal, your workforce drives the flow of value to the customer.

### How can we help your organization?

We are process improvement experts with a deep background in the Lean Six Sigma (LSS) approach. Our executives have hands-on expertise with Fortune 500 companies that have generated over \$150M in EBITDA improvements. By using a proven methodology, we define, prioritize, and address the biggest pain points. We develop your team to translate this approach to solve new problems.

### What are the various services we offer?

- 1) Developing an OPEX strategy.**
- 2) Developing metrics for success.**
- 3) Process optimization.**
- 4) Team & workforce development.**
- 5) Restructuring & layout optimization.**
- 6) Standardizing centers of excellence.**

In addition, we offer a 1-day, high-level, hands on Lean Six Sigma Champion workshop for groups new to LSS.

**Why should you contact our team of experts?** Fast, sustainable solutions is our approach to OPEX. Sometimes, business leaders are too absorbed in running day-to-day operations that it's difficult to clearly identify the "pain points". Their focus is on maximizing results from their team. A new set of eyes with an independent perspective can help. We'll work beside your team to disrupt the status-quo with a "let's start fresh" methodology.

